

VIETNAM FINANCIAL FORUM



July 9-10, 2026

Ariyana Convention Centre Danang

PROGRAM



ORGANIZER & HOST



CO-HOST



IN COOPERATION WITH



VIFC-DN



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INSTITUTE FOR
GLOBAL CHANGE

CO-ORGANIZER

HORECFEX



Dear distinguished partners,

The Vietnam Financial Forum 2026 is a private-sector-led platform bringing together global institutional investors, market operators, and financial leaders to advance Vietnam's role as a regional financial hub.

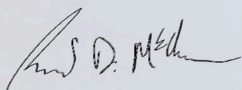
Vietnam is at an inflection point. After years of building the foundational infrastructure for international finance, the country now has the components in place to attract serious capital - yet the next phase requires coordinated engagement between public and private stakeholders.

This forum convenes leaders with deep experience building financial centers elsewhere - drawing on expertise from established IFCs and capital allocators managing billions. Together, we are demonstrating not just technical readiness, but genuine momentum and institutional confidence in Vietnam's financial future.

2026 marks a critical year: the moment when Vietnam's financial ecosystem must align its efforts and move together. The fact that leadership from across Vietnam's emerging financial centers is gathering here - at this inaugural event - reflects something rare: a convergence of public and private commitment to building something that will take years to mature.

Over two days, we'll work through the critical questions: What capital are we ready to attract? What must be built first? And how does international finance support Vietnam's broader development?

We look forward to your participation.



Rich McClellan
CEO

VIFC-HCMC (Vietnam International Financial Centre in Ho Chi Minh City)

INDEX

July 8 | Wednesday

Pre Forum

18:00 Speakers & VIP Welcome Reception 📍 Furama Resort

July 9 | Thursday

Morning Sessions: Building an Impactful International Financial Center

09:00 Part I: Vietnam's Financial Future 📍 Plenary Hall

10:30 Part II: Inside VIFC: What's Taking Shape? 📍 Plenary Hall

11:30 Part III: Investor Reality Check 📍 Plenary Hall

Lunch Sessions

12:00 Lunch Buffet 📍 Networking Room

12:45 Luncheon Meeting:

IFCs & The Future of Tech-enabled Finance 📍 My Son Room

Afternoon Sessions: Building Core Financial Capabilities

14:00 Track A: Trade, Supply Chain & Commodities Finance 📍 Plenary Hall

14:00 Track B: Climate & Sustainable Finance 📍 Auditorium

14:00 Track C: Building Vietnam's Financial Talent Pool

📍 Hoi An Room

Evening

17:30 Appreciation Night & Executive Networking 📍 Networking Room

July 10 | Friday

Morning Sessions: Mobilizing Capital: From Strategy to Execution

09:00 Track A: Capital Mobilization & Market Infrastructure

📍 Plenary Hall

09:00 Track B: Digital Ecosystem - Building the Financial Plumbing of VIFC

📍 Auditorium

09:00 Track C: Third-Party Supporting Services for the Financial Sector

📍 Hoi An Room

Lunch Sessions

12:00 Lunch Buffet 📍 Networking Room

12:30 Luncheon Meeting: Fundraising Masterclass 📍 Hoi An Room

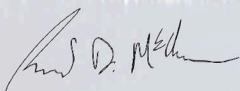
Afternoon Sessions: Capital at Scale

13:30 Part I: Mobilizing Capital 📍 Plenary Hall

15:30 Part II: VIFC Topic Tables: From Forum to Community 📍 Auditorium

Kính gửi Quý đối tác,

Diễn đàn Tài chính Việt Nam 2026 là một nền tảng do khu vực tư nhân khởi xướng, quy tụ các nhà đầu tư tổ chức toàn cầu, các đơn vị vận hành thị trường và các nhà lãnh đạo tài chính nhằm thúc đẩy vai trò của Việt Nam như một trung tâm tài chính của khu vực. Việt Nam đang đứng trước một bước ngoặt quan trọng. Sau nhiều năm xây dựng nền tảng hạ tầng cho hoạt động tài chính quốc tế, đất nước hiện đã hội tụ những điều kiện cần thiết để thu hút các dòng vốn quy mô lớn. Tuy nhiên, giai đoạn phát triển tiếp theo đòi hỏi sự phối hợp chặt chẽ giữa khu vực công và khu vực tư. Diễn đàn quy tụ các nhà lãnh đạo có kinh nghiệm sâu rộng trong việc xây dựng các trung tâm tài chính trên thế giới, với sự tham gia của các chuyên gia đến từ các trung tâm tài chính quốc tế đã phát triển cùng các tổ chức phân bổ vốn đang quản lý khối tài sản trị giá hàng tỷ đô la Mỹ. Thông qua diễn đàn, chúng ta không chỉ khẳng định năng lực sẵn sàng về mặt kỹ thuật mà còn thể hiện động lực phát triển mạnh mẽ và niềm tin của các định chế đối với tương lai tài chính của Việt Nam. Năm 2026 là một dấu mốc có ý nghĩa đặc biệt, thời điểm hệ sinh thái tài chính Việt Nam cần thống nhất định hướng, phối hợp hành động và cùng nhau tiến lên. Việc lãnh đạo các trung tâm tài chính đang hình thành của Việt Nam cùng hội tụ tại sự kiện đầu tiên này phản ánh một điều hiếm có: sự đồng thuận và cam kết giữa khu vực công và khu vực tư trong việc kiến tạo một nền tảng phát triển dài hạn, cần nhiều năm để hoàn thiện và phát huy đầy đủ giá trị. Trong hai ngày làm việc, chúng ta sẽ cùng trao đổi và thảo luận những vấn đề then chốt: Chúng ta đã sẵn sàng thu hút những dòng vốn nào? Những nền tảng nào cần được ưu tiên xây dựng trước? Và tài chính quốc tế sẽ hỗ trợ như thế nào đối với các mục tiêu phát triển rộng lớn hơn của Việt Nam? Chúng tôi trân trọng mong đợi sự tham dự và đóng góp của Quý vị.



Rich McClellan

Tổng Giám đốc

VIFC-HCMC (Trung tâm Tài chính Quốc tế Việt Nam tại TP Hồ Chí Minh)

Chương trình này được cập nhật chính xác tại thời điểm in. Nội dung có thể được điều chỉnh hoặc cập nhật sau thời điểm phát hành.

CÁC PHIÊN DƯỚI ĐÂY CÓ PHIÊN DỊCH TIẾNG VIỆT

Ngày 9 tháng 7 | Thứ Năm

📍 Hội trường chính

Phiên buổi sáng: Xây dựng Trung tâm Tài chính Quốc tế có tầm ảnh hưởng

09:00 Phần I: Tương lai tài chính của Việt Nam

10:30 Phần II: Bên trong VIFC – Điều gì đang dần thành hình?

11:30 Phần III: Góc nhìn thực tế từ nhà đầu tư

Phiên buổi chiều: Xây dựng các năng lực cốt lõi của Trung tâm Tài chính

14:00 Chuyên đề A: Tài trợ thương mại, chuỗi cung ứng và hàng hóa

Ngày 10 tháng 7 | Thứ Sáu

📍 Hội trường chính

Phiên buổi sáng: Huy động nguồn vốn – Từ chiến lược đến triển khai

09:00 Chuyên đề A: Huy động vốn và hạ tầng thị trường vốn

Phiên buổi chiều: Huy động nguồn vốn ở quy mô lớn

13:30 Phần I: Huy động nguồn vốn

**ĐỂ XEM ĐẦY ĐỦ CHƯƠNG TRÌNH BẰNG TIẾNG VIỆT
VUI LÒNG QUÉT MÃ QR BÊN DƯỚI**



HOẶC XEM TẠI BẢNG CHƯƠNG TRÌNH ĐẶT TẠI SẢNH.



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VIETNAM'S LEADING INTEGRATED FINANCIAL ECOSYSTEM

Techcombank Group serves approximately 18 million customers across banking, securities, capital management, asset management, and insurance — combining the strength of Vietnam's most profitable private bank with a full-service financial ecosystem built for Vietnam's next growth chapter.

Techcombank

#1 Bank in profitability


18M
customers


VND **1,193^{Tn}**
Total assets


VND **32.5^{Tn}**
Profit before tax


2.4%
ROA

 **Highest credit rating
among private banks**

S&P Global **BB** (upgraded from BB-)
MOODY'S Outlook upgraded to **Positive**
FitchRatings



**Techcombank is leading the Banking & Financial Services sectors
to serve Vietnam's next phase of development.**

AWARDS

"Best Bank in Vietnam"



#1 Securities company in profitability

 VND **7.1 Tn** PBT

 **38%** market share in corporate bond issuance

 **17 Mn** avg. monthly visits to TCInvest platform

 **Best IPO** in Vietnam and Asia-Pacific region

As of 2025

Professional asset management services

 **50,000** investors

 VND **12 Tn** AUM

 VND **183 Bn** PBT

As of 2025

Life Insurance

 **Top 5** Life insurer by APE

 **Top 5** Life insurer by APE

As of 1Q26

General Insurance

 **650K** customers

 VND **500 Bn** revenue

As of 2025

July 9 | Thursday

08:00 onward Registration and Check-in

MORNING SESSIONS:

PART I: VIETNAM'S FINANCIAL FUTURE

📍 Plenary Hall

09:00 - 09:10 National Vision for Vietnam's Financial Future

Speech

09:10 - 09:20 Welcome from City of Danang

Speech

09:20 - 09:30 Welcome by the Steering Committee of VFF 2026

Speech

Mr Chris Vanloon

Chairman, Central Vietnam Business Alliance CVBA

09:30 - 09:35 Opening Remarks

Speech

Mai Minh Vuong

Chairman, Young Business Association Da Nang (YBA)

09:35 - 09:45 Connecting the dots: VFF & VIFC

Speech

Rich McClellan

Host & CEO, Viet Nam International Financial Centre in HCMC

09:45 - 10:10 Why Vietnam, Why Now?

Keynote

Jeffrey Singer

Former CEO, Dubai International Finance Center

10:10 - 10:30 The Next Generation of Financial Centers

Keynote

Jochen Biedermann

Managing Director, World Alliance of International Financial Centers (WAIFC)

10:30 - 10:45 A Domestic Market Perspective on the VIFC

Keynote

Jens Lottner

Chief Executive Officer at Techcombank (TCB)

PART II: INSIDE VIFC: WHAT'S TAKING SHAPE?

📍 Plenary Hall

10:45 - 11:00 Inside VIFC Ho Chi Minh City

Presentation **Rich McClellan**, CEO, Viet Nam International Financial Centre in HCMC

11:00 - 11:15 Inside VIFC Da Nang

Presentation **Kevin B. Iwanaga**
Director, Strategy & Engagement at Viet Nam International Financial Center - Da Nang

11:15 - 11:45 Assessing the Current State of VIFC Buildout

Panel **Mod: Jochen Biedermann**
Managing Director, World Alliance of International Financial Centers (WAIFC)
Rich McClellan, CEO, Viet Nam International Financial Centre in HCMC
Kevin B. Iwanaga, Director, Strategy & Engagement at VIFC Da Nang
Stephen Glynn, Intern. Expert, Green Finance Regulation Evercrest Advisory Pty Ltd

PART III: INVESTOR REALITY CHECK

📍 Plenary Hall

11:45 - 12:00 A Global Investor Perspective

Presentation **Li Fan**, Partner & Managing Director, Warburg Pincus LLC

12:00 - 12:45 What would it take to bring \$1B into Vietnam?

Panel **Mod: Stewart Ferns**, Director, Vantage Point Asset Management
Karen Liu, VP, Head of Finance at Ares/SLP
Li Fan, Partner & Managing Director, Warburg Pincus LLC
Pankaj Chauhan,
Associate Dir, Corporates, Infrastructure and Project Finance at Fitch Ratings
Khoi Vu, Lead ASEAN Equity Strategist, J.P. Morgan

LUNCH SESSIONS

12:00 - 13:30 Lunch Buffet

📍 Networking Room

12:45 - 13:45 Luncheon Meeting:

📍 My Son Room, Upstairs

Invitation only IFCs & The Future of Tech-enabled Finance

Mod: Ly Nguyen, Manager, Tony Blair Institute for Global Change
Jochen Biedermann, Managing Director at WAIFC
Alena Dolgova, PhD, Director at IFC Advisory
Stephen Glynn, Expert Green Finance Regulation, Evercrest Advisory
James Wong, Sr Vice President of Fintech, Invest Hong Kong
Dr. Euna Kim, Head of IR & IC Teams, Busan Finance Center BFC
Bhaskar Dasgupta, Former Chairman, Apex Fundrock

Mod: Moderator



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FURAMA
Villas
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WORLD
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Best Luxury Family
Beach Resort (2025)



Best Convention Centre
in Vietnam (2025)



Best Resort Spa
in Vietnam (2025)



ASEAN MICE
Venue Award (2026)



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AFTERNOON SESSIONS:

Track A

TRADE, SUPPLY CHAIN AND COMMODITIES FINANCE

📍 Plenary Hall

14:00 - 14:05 Welcome Notes & Make Introduction

Opening

Huyen Pham

Fin. Infrastructure Program Lead Cambodia & Viet Nam, FIG, IFC/WBG

14:05 - 14:20 Building a Trade & Supply Chain Finance Hub:

Keynote

A Strategic Pathway for VIFC in Danang

Jinchang Lai

Principal Operations Officer & Financial Infrastructure Lead APAC, IFC

14:20 - 15:25 Building a Vietnam's Regional Trade & Supply Chain Finance Hub
Panel in VIFC Danang: From Ambition to Execution

Mod: Huyen Pham, Fin. Infrastructure Operations. Lead, Vn & Cambodia, IFC

Surajit Rakshit, *Country Head of Global Trade Solutions, HSBC Vietnam*

Thomas Chen, *VP, Intern. Business Division, VTeam Financial Service Group*

Byron Pei, *Founder & CEO, Dowsure*

Ha Huy Cuong, *Deputy CEO, Nam A Commercial Joint Stock Bank*

Christopher J. Wohlert,

Head of Strategic Growth Supply Chain Finance, Wells Fargo & Company

15:25 - 15:30 Solving Real Bottlenecks in Vietnam Trade & Supply Chain Finance

Keynote

Huyen Pham,

Fin. Infrastructure Operations. Lead, Vn & Cambodia, IFC

15:45 - 16:45 Commodities Finance & Trading: A New Opportunity for Vietnam

Panel

Mod: Ryan Galloway, Chief Growth Officer, Techcoop

L. Chris Lu, *CEO, AIDC Hyperscale*

Stewart Ferns, *Director at Vantage Point Asset Management*

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Trading & Services

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AFTERNOON SESSIONS:

Track B

CLIMATE & SUSTAINABLE FINANCE

📍 Auditorium

14:00 - 14:15 **Scaling Climate Finance in Emerging Markets**

Keynote

Thomas J McMahon,

Co-Founder ACX Pte Ltd- AirCarbon Technologies.

14:15 - 15:30 **Making Climate Finance Work in Vietnam**

Panel

Mod: **Matthew McGarvey,**

Co-Founder, Xylem Capital & Mekong Center For Climate Finance

Duy Quang Bui,

Dep. Head, FI Investments, Climate Finance, ResponsAbility Investments AG

Alex Downs, *Business and Investment Officer, DFCD*

Henry Soediarko, *Excutive Director, East West Private Wealth*

Thomas J McMahon, *Co-Founder, ACX Pte Ltd- AirCarbon Technologies*

Vincent Choi, *Excutive Director, Twynam*

15:45 - 16:45 **Who Pays? Capital Flows into Enegy, Industry
& Infrastructure Transition**

Panel

Mod: **Raf Manji,** *Principal, Research Fellow at Institute for Indo-Pacific Affairs*

Yulanda Chung, *Head of Southeast Asia, RELP*

Naeeda Crishna Morgado,

Principal, Infrastructure Specialist Asian Development Bank (ADB)

Samresh Kumar, *CEO, August Energy Vietnam*

Michael Grimm, *CEO, @ SPONSOR*

16:45 - 17:00 **What are the Top 3 Ecosystem Gaps?**

Wrap up

Matthew McGarvey

Co-Founder, Xylem Capital & Mekong Center For Climate Finance



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GROUP**

The Boston Consulting Group (BCG) is a premier global management consulting firm founded in 1963. It advises top leaders across business, government, and social sectors to solve their toughest challenges. Known for pioneering the "Growth-Share Matrix," BCG drives organizational transformation, digital innovation, and sustainable growth through cutting-edge strategy, deep industry expertise, and collaborative problem-solving.

RIVERSIDE TOWER COMMERCIAL CENTER

The Riverside Commercial Centre is a bustling, modern hub located along the scenic waterfront. It integrates premier retail shops, diverse dining options, and corporate office spaces into one vibrant destination. Visitors enjoy stunning river views while shopping, dining at terrace restaurants, or attending open-air community events. It seamlessly blends business, leisure, and natural beauty in an accessible urban environment.

AFTERNOON SESSIONS:

Track C

BUILDING VIETNAM'S FINANCIAL TALENT ECOSYSTEM

📍 Hoi An Room

- 14:00 - 14:10** **UK Experience in Financial Talent Standards and Certification**
Keynote **Alexandra Smith**, *British Consul General, Ho Chi Minh City*
- 14:10 - 14:25** **From the Room: Key Findings from the HCMC Diagnostic Session**
Speech **Ambassador Marc Knapper (ret.)**, *Founder and CEO at Knapper Global Advisors*
- 14:25 - 14:40** **Building an International Finance Talent Hub: The Role of Universities**
Speech **Dr. Dang Huu Man**, *The University of Danang-University of Economics*
- 14:40 - 14:55** **The Diaspora Dividend: Mobilizing Overseas Vietnamese Executives for the IFC**
Speech **Patrick Phat Nguyen**, *Managing Director & Founding Member, OVE Advisors*
Quang Do, *Founder & CEO, Overseas Vietnamese*
- 14:55 - 15:10** **AI, Fintech & the Future Financial Workforce: What Talent Needs Vietnam ?**
Speech **Mr. Vũ Hữu Điền**, *CEO, HD Securities; Chairman, Fintech AI*
- 15:10 - 15:25** **Building Vietnam's Financial Talent Ecosystem**
Speech **Ioannis Mantzaris**, *Chartered MCSI MSc Head of International Learning & Insights*
- 15:45 - 16:00** **From Diagnosis to Action: Solutions for Vietnam's Financial Talent Gap**
Speech **Trang Dang**, *Head of Vietnam, ICAEW*
- 16:00 - 16:15** **The view from Singapore's accountancy body on credential portability and regional talent standards**
Speech **Phu Nguyen**, *Country Mgr Vietnam, Inst. of Singapore Chartered Accountants (ISCA)*
- 16:15** **What Vietnam Will Actually Do ?**
Moderated Discussion **Dr. Do Thi Thanh Nhan**, *Associate Professor of Finance, Ton Duc Thang University*
Willem Smit, *Lead Faculty for Entrepreneurship, CFVG*

EVENING

- 17:30 - 19:00** **Appreciation Night & Executive Networking** 📍 **Networking Room**
Networking



Lu Zhou



Jens Lottner



Jeff Singer



Li Fan



Surajit Rakshit



Bhaskar Dasgupta



Rich McClellan



Xuan Thao Nguyen



Valérie Mantot-Groene



Thomas Chen



Winston Mandrawa



Ha Huy Cuong



Mai Minh Vuong



Nguyen Huu Hieu



Grishma Kewada



Jochen Biedermann



Le Thanh Tam



Stewart Ferns



Ryan Galloway



Mohammad Akhavannik



Catarina Quynh



Alex Downs



Alena Dolgova



Matthew McGarvey



Paul Allen Benavides



Quynh Le



Pankaj Chauhan



Chen Bin



Ambassador Marc
Knapper (ret.)



Stephen Glynn



Brett Krause



Huy Quoc Doan



Byron Pei



Huyen Pham



Quang Do



Dang Thi Mai Trang



Ly Nguyen



Sunny Tran



Nguyen Vinh Tuyen



Tran Huu Linh



Max-F. Scheichenost



Christopher J. Wohler



Raf Manji



Karen Liu



Dr. Do Thi
Thanh Nhan



Trung Nguyen



Kevin B. Iwanaga



Will Ross



Jeffrey Tchui



Marc Krisjanow



Jinchang Lai



Tyler B. McElhaney



James Lent



Yulanda Chung



Chris Vanloon



L. Chris Lu



Zhang Sheng



Ankita Dhawan
(Consilium)



Naeeda Crishna
Morgado



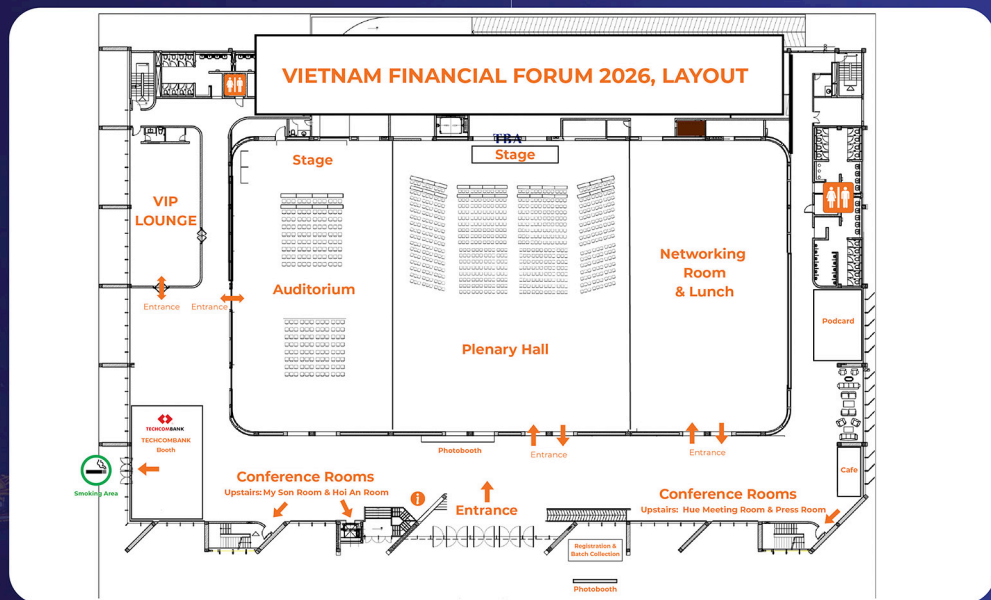
Vince Turcotte

Please note this list is not exhaustive and we sincerely apologize for any omissions due to space constraints.

VIETNAM FINANCIAL FORUM



LAYOUT



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Established in Vietnam in 2020, SLP, part of Ares Management Corporation, is a premier provider of modern industrial and logistics facilities and a partner of choice for manufacturing, ecommerce, retailers, and 3PLs, with 15 facilities in 6 key provinces and cities as of March 2026 totalling over 1 million square meters.

**Về
đề
đi**

Ve De Di is Vietnam's first independent craft whisky distillery, founded in Hanoi in 2020. Translating to "to return in order to go," the award-winning brand redefines premium spirits by blending modern techniques with local agriculture. They utilize Vietnamese Red River rice, indigenous corn, and regional botanicals to craft world-class single malts, gins, and specialized cultural liqueurs.

08:00 onwards

Registration and Check-in

MORNING SESSIONS:

Track A

CAPITAL MOBILIZATION & MARKET INFRASTRUCTURE

📍 Plenary Hall

09:00 - 09:15 **Building the Pipes: Market Infrastructure, FX & Derivatives**

Keynote

Bhaskar Dasgupta

Former Chairman, Apex Fundrock

09:15 - 10:00 **Building the System for a Successful VIFC**

Panel

Mod: Robin Copley, Founder, Wealth Architects Global

Bhaskar Dasgupta, *Former Chairman, Apex Fundrock*

Rajesh Sabari, *Chief Commercial Officer & Executive Director, Liminal Custody*

James Ient, *CFO Asia Pacific at Compagnie Financiere Tradition*

Virginie Barbot, *Man. Dir. Southeast Asia Pacific Financial Technology, Nasdaq*

10:15 - 10:30 **Vietnam Innovation & Private Capital Report 2026**

Keynote

Max-F. Scheichenost Founder,

Vietnam Private Capital Agency

10:30 - 11:15 **Private Capital Channels: VC, PE & Growth Equity in Vietnam**

Panel

Mod: Max-F. Scheichenost, Founder, Vietnam Private Capital Agency

Winston Mandrawa, *Man. Director & Head of ASEAN, Affirma Capital*

Tim Do, *Man. Partner Vietnam, JC & Associates*

Justin Nguyen, *Venture Investor, Monk's Hill Ventures*

11:15 - 12:00 **Where Will the Next \$100B Go? Infrastructure, Energy and Industrial Growth**

Panel

Mod: Michael Kokalari, Chief Economist, VinaCapital

Pham Hong Diep, *Chairman, SHINEC*

Brett Krause, *Deputy Chairman, BW Industrial Development JSC*

Anh Nguyen, *Principal, Head of Fund Management, Ares/SLP*

Doan Quoc Huy, *Head of Large Corporate Banking, Techcombank*

MORNING SESSIONS:

Track B

DIGITAL ECOSYSTEM - BUILDING THE FINANCIAL PLUMBING OF VIFC

📍 Auditorium

09:00 - 10:15 Global trends shaping digital payments and blockchain

Panel

Mod: Ankita Dhawan, Founder, Consilium Advisors

Quynh Le, Regional Expansion Lead APAC, Tether

Vince Turcotte, Sales Director, Asia Pacific, Apex Digital, Apex Group Ltd

Jeffrey Tchui, Executive Director, Head of APAC, Hashgraph

Marc Krisjanous, Founder and Principal Consultant, Zanarc

Kristi Swartz, Partner, DLA Piper Hong Kong

Julien Martin, CEO & Founder, Digital Capital Group / Digital Climate Group (DCG)

10:30 - 11:45 Digital Assets as a Capital Gateway for VIFC

Panel

Mod: Catarina Quynh, Executive Board, GOE Alliance

Nha Tran, Founder, Varmeta

Trung Nguyen, Founder cum CEO, SkyMavis

Kevin Iwanaga, Director Strategy & Engagement, VIFC Da Nang

Mohammad Akhavannik, Managing Director, Magic Newton Foundation

Huynh Thanh Tuyen, Director, Saigon IFC Fintech Capital

MORNING SESSIONS:

Track C

THIRD-PARTY SUPPORTING SERVICES FOR THE FINANCIAL SECTOR

09:00 - 12:00

📍 Hoi An Room

DEVELOPMENT OF 3RD D&A FIRMS UNDER THE NEW LEGAL ENVIRONMENT

09:00 - 09:15 Welcome and Introduction

Speech

Huyen Pham,

Fin. Infrastructure Program Lead Cambodia & Viet Nam, FIG, IFC/WBG

Third-Party Supporting Services for Financial Sector

Professor Xuan Thao Nguyen, *Pendleton Miller Chair in Law & Director, Asian Law Center, School of Law*

Rapid

Sessions

Unlocking Alternative Finance for VIFC Da Nang:

Funding Pathways for NDTLs

Zhang Sheng, *Director Investm. Banking, Guotai Junan Securities*

Asset Management Services: Financial “Plumbing” for Mobilizing Capital into Viet Nam’s Financial Center

Chen Bin, *CEO., Shenzhen First Overseas Asset Management*

Collateral Management: Financial Market Infrastructure for VIFC Da Nang

To Manh Linh, *Strategist, Testing, Inspection & Certification Expert*

Trends in Leveraging Data and Analytics for Development of Open Finance and Open Banking: Implication for VIFC DN

Le Thanh Tam, *CEO, Intern. Data Group (IDG) Vietnam & ASEAN*

Data and Analytics in Open Banking and Open Finance:

Commercial Bank Experience and Relevance for VIFC-DN

Nguyen Anh Dung, *Dir., Information Security Dep., Nam A Bank*

Third-party Data and Analytics Services for the development of VIFC Da Nang

Nguyen Huu Hieu, *Co-Founder & CEO, FiinGroup Viet Nam*

The Role of Trade Credit Insurance as Market Plumbing to Support the Development of VIFC-DN

Grishma Kewada, *Chief Executive and Country Manager, Coface*

Wrap-up and Closing by Huyen Pham,

Fin. Infrastructure Program Lead Cambodia & Viet Nam, FIG, IFC/WBG

LUNCH SESSIONS

12:00 - 13:30 Lunch Buffet

📍 Networking Room

12:30 - 13:30 Luncheon Meeting: Fundraising Masterclass

📍 Hoi An Room

Presentation

Bhaskar Dasgupta, *Former Chairman, Apex Fundrock*



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AFTERNOON SESSIONS:

PART I: MOBILIZING CAPITAL

📍 Plenary Hall

13:30 - 13:45 What It Takes to Attract International Capital

Keynote

Lu Zhou, Founder & CEO Vanquour Wealth Management

13:45 - 14:30 Mobilizing US & International Institutional Capital

Panel

Mod: **Chris Vanloon**, Chairman, Central Vietnam Business Alliance CVBA

Anh Nguyen, Dep CEO, Equities & Derivatives, Techcom Securities

Marc Knapper, Ret. US Ambassador, Founder and CEO, Knapper Global Advisors.

Lu Zhou, Founder & CEO, Vanquour Wealth Management

Thomas Lanyi, Head of Southeast Asia at CDH Investments (Private Equity)

Shimna Chandan, Man Dir. & Head of Private Assets, Vantage Point Asset Mgm.

14:30 - 15:15 Structuring Funds in VIFC: What Will Actually Work?

Panel

Mod: **Tyler McElhaney**, Country Head Vietnam, Apex Group Ltd

Chung Seck, Partner, Baker & McKenzie

Will Ross, Chief Client Officer, Dragon Capital

Tri Nguyen, Chief Financial Officer, Son Kim Capital

15:15 - 15:30 Closing Remarks

Chris Vanloon, Chairman, Central Vietnam Business Alliance (CVBA)

PART II: JOINT STRATEGY DEVELOPMENT & SOLUTION MAPPING

📍 Auditorium

15:30 - 16:45 VIFC Topic Tables: From Forum to Community

Workshops

Find the themes you care about. Each table is hosted by a sector leader-stop by, connect, and sign up to stay involved with VIFC's ongoing work on that topic.

Participate in any in depth working session under the guidance of a skilled Moderator

Trade & Supply Chain Finance

Host: **Huyen Pham**, Operations Officer, iFC International Finance Corporation

Climate & Energy Finance

Mod: **Matthew McGarvey**, Co-Founder, Xylem Capital & Mekong Center For Climate Finance

Private Capital (VC / PE / Growth Equity)

Host: **Max-F. Scheichenost Founder**, Vietnam Private Capital Agency

Fintech, Digital Assets & Market Innovation

Mod: **Phuc Thai**, Head of Reseach, Sky Mavis

Talent Ecosystem

Mod: **Dr. Do Thi Thanh Nhan**, As. Prof. of Finance, Ton Duc Thang University

Mod: Moderator

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